



July 1, 2016

REQUEST FOR PROPOSALS FOR A LEASE FOR AN EXPENSE REIMBURSE AND A LEASE PURCHASE

The City of Fountain (the City), Colorado, a home-rule municipality, is soliciting a request for proposals on tax exempt financing. The City desires to use existing master lease agreements, when feasible, for the purchase of various items. There are two separate proposals to bid on, the City desires to make monthly payments, must include standard non-appropriation protections for the City, and the City will issue less than \$10 million in tax-exempt debt during 2016.

Request #1 is for the City of Fountain Police Department to reimburse the City for the costs associated with the purchase of 5 Vehicles, 2 new motorcycles, 2 used motorcycles and equipment through a **five year lease agreement**. **See Exhibit A**.

- The City Council passed a Reimbursement Resolution on February 23, 2016 for up to \$275,000 for Police Vehicles and Equipment. No escrow account will be needed as all the purchases are complete.

Request #2 the City of Fountain is wanting to lease radios through First Responder Communications for the use of 55 radios including speaker/microphones and batteries, 2 base units, 3 portable units, 4 dock chargers, and antenna's and installation totaling \$115,358.95. Nothing will be ordered until the City Council approves the proposal and if they don't approve this it will be pushed to the calendar year 2017 budget. **See Exhibit B**

Proposal is for **two** options, a **five year lease or a seven year lease** purchase

The proposals must include the following:

- 1) A description of all costs, including all fees and charges.
- 2) The rate of interest and amortization schedules including all the leased items.
- 3) A description of the financing structure that you believe to be the most advantageous to the City.
- 4) The City of Fountain reserves the right to reject any and all proposals and award each request to one or more vendors.
- 5) Interest rates must be guaranteed for 30 days from the bid deadline date.

6) Staff will present the lease award for consideration by City Council at their July 26, 2016 meeting.

Please submit proposals to the following email address by 5 p.m. (Mountain Standard Time) on Thursday, July 14, 2016: dyucuis@fountaincolorado.org.

Any questions can be directed to Donald J. Yucuis, Finance Director at 719-322-2033 or by email.

Donald J. Yucuis
Finance Director
City of Fountain
116 South Main Street
Fountain, Colorado 80817
719.322.2033

EXHIBIT A

City of Fountain Police Department		
The City paid for these items and wishes to obtain a lease to reimburse itself for these costs.		
Item and Department	Cost	Length of Lease
4-2016 Ford Explorers	\$136,118.96	5 years
1-2016 Ford Taurus	\$30,679.00	5 years
2-Can-Am Spyder F 3 S Motorcycles	\$45,098.00	5 years
2-2010 Harley Davidson Motorcycles	\$12,000.00	5 years
Equipment for all-(5) MDT Computers, computer mounts/light bars/brackets, (5) dual radar units, and lettering	\$50,501.04	5 years
Subtotal Police Vehicles/Equipment	\$274,397.00	

EXHIBIT B – First Responder Communications Quote \$115,358.95. Confirmed on 6-30-2016 that the project quote prices are good.

FIRST RESPONDER COMMUNICATIONS®

Cygnus Group LLC

dba First Responder Communications
 8262 West Portland Avenue
 Littleton, CO 80128-4495
 888.FRC.5442 / 303.972.4902

PROJECT QUOTE

Date	2/23/2016
Estimate #	FOUN022316B
Terms	Net 20
FOB	FACTORY

Customer	Ship To
City of Fountain Attn: Accounts Payable 116 S. Main Street Fountain, CO 80817	City of Fountain Attn: Luchia Tingley 116 S. Main Street Fountain, CO 80817

Item	Description	Qty	Rate	Total
	PRICING PER STATE OF COLORADO/NASPO CONTRACT			
	PORTABLE RADIOS			
TP9435-K5BB-0CEM-0DBA-10	Tait TP9435 Portable 762-870M 2400mAh Li-Ion Battery Belt Clip Ant:762-870M & US/CAN Charger. BLACK CASE. TAG: PARKS DEPT.	9	1,659.00	14,931.00
TP9435-K5CB-0CEM-0DBA-10	Tait TP9435 Portable 762-870M 2400mAh Li-Ion Battery Belt Clip Ant: 1/2 wave 762-870M & US/CAN Charger. RED CASE. TAG: STREET DEPT	12	1,696.50	20,358.00
TP9435-K5DB-0CEM-0DBA-10	Tait TP9435 Portable 762-870M 2400mAh Li-Ion Battery Belt Clip Ant: 1/2 wave 762-870M & US/CAN Charger. YELLOW CASE. TAG: WATER DEPT	11	1,696.50	18,661.50
TP9435-K5FB-0CEM-0DBA-10	Tait TP9435 Portable 762-870M 2400mAh Li-Ion Battery Belt Clip Ant: 1/2 wave 762-870M & US/CAN Charger. HI-VIS GREEN CASE. TAG: ELECTRIC DEPT	23	1,696.50	39,019.50
T03-00011-AAAA	Spare TP81/93/94 Battery - Standard Li-Ion 1880mAh	55	66.00	3,630.00
TPA-CA-201	Spare Heavy Duty Belt Clip	55	8.25	453.75
T03-00045-ADAA	TP81/93/94 Speaker Microphone Pro Series, IP54, emergency button, 3.5mm audio jack	55	105.75	5,816.25
T03-00013-AEAA	Tait TP81/93/94 Charger Multi Li-Ion Wall Kit US/CAN Mains Cable	4	551.25	2,205.00

PLEASE NOTE: Any equipment ordered will be billed upon shipment and is due and payable within the terms quoted above. Installation/labor charges are estimates only and may change based upon the local job requirements and additional parts may be required. No equipment will be accepted for return after 30 days from original invoice date and only if received in original factory packaging. A 15% restocking fee may be assessed. NOTE: Special order/custom items are not returnable.

Subtotal

Sales Tax (0.0%)

Total

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Item	Description	Qty	Rate	Total
TM9435-K5D0-AAU0-00BA-10	BASE STATION RADIOS - ELECTRIC DEPT (4), WATER DEPT (1) TM9435-K5D0-AAU0-00BA-10. Tait TM9435 DASH MOUNT mobile radio, 762-870MHz, P25 CAI, P25 Trunking, 1000 channels/30 zones, vehicle installation kit, built-in speaker and concealed backup microphone, standard palm microphone, not encryption capable. W/ standard U cradle, mini-UHF connector. Two year warranty.	5	1,623.75	8,118.75
TMAA13-22-MAGMOUNT	Desktop power supply, 23A, 120VAC/13.8VDC	5	183.00	915.00
ANTENNA-8	Magnetic mount antenna base, black, NMO mount, with 12' coax and mini-UHF connector	4	45.00	180.00
	762-870MHz 3dB gain antenna	4	55.00	220.00
BS698XL3	The following external antenna equipment is for the Electric Department base station radio replacement ComTelCo XL Series base station omni-directional antenna, 698-896 MHz, 3dB gain, 24"H	1	175.00	175.00
BSMNT1	ComTelCo single base antenna mount	1	22.00	22.00
COAXRFS1/2HL	RFS 1/2" hardline coaxial cable, foam filled, per foot	25	5.50	137.50
CONNECT-N	Connector, N-Male, crimp	2	7.35	14.70
T02-00009-0203	Tait extension cable with RJ45/F adapter for radio mic	1	46.00	46.00

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Item	Description	Qty	Rate	Total
INSTALL	Installation labor services for new external base station antenna. Includes securing new base station radio to existing radio shelf, running new, 800MHz-compatible coaxial cable and mounting base antenna to existing roof mount. Requires removal of existing two-bay dipole VHF antenna.	4	95.00	380.00
INSTALL-P	Installation parts, including black painted wood platform and mounting hardware	3	25.00	75.00
PROGRAM	Radio template development and programming charges (\$450 template charge plus 60 x \$15 programming charge)	1	1,350.00	1,350.00
SERVICE REPAIR	Tait annual contract maintenance, per radio	60	75.00	4,500.00
SHIP1	Shipping/Handling	1	600.00	600.00

115358.95
DFM
2-6-16

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Subtotal	\$121,808.95
Sales Tax (0.0%)	\$0.00
Total	\$121,808.95